

NEW FOR 2016!

# THE ART OF EFFICIENT DENTISTRY

Learn how to deliver treatment to patients in a way that is simple, efficient and stress-free.

A SEMINAR  
FOR DENTISTS AND  
THEIR TEAMS



- Why do some dentists work effortlessly while others struggle and end the day tired and beaten up?
- How can some dentists be 100% to 200% more efficient than the average, while at the same time maintaining high quality?
- What are the materials, team, systems and attitudes you need to achieve this?

## Here are just some of the things you will learn:

- The three key things to look for in dental materials.
- The correct number of instruments to use for routine restorative dentistry.
- Why working efficiently is actually less stressful than working slowly.
- Which equipment pays for itself (and which costs you money).
- Instant set-up and why it's vital for your productivity.
- Easily preventable errors that annoy patients and waste your time.
- How to tell how effective your team is.
- Two simple things you can do to make your crown work better.
- 15 common efficiency errors and how to avoid them.
- How many team members you need to work with maximum efficiency.
- Dental photography made easy.
- 7 key concepts to make the dentist far more productive.
- How to run effective and productive staff meetings.
- Which things to delegate and which to do yourself.
- Everything you need to know about 6-handed dentistry.
- How many burs you need and why having too many slows you down.
- How to create an effective practice manual.
- Training new team members to make them productive ASAP.
- Problem solving in the dental office.
- The 30-minute crown prep.
- And much more...

“Being efficient with delivery of treatment makes an amazing difference to your practice and your life. You get to practice dentistry with a relaxed ease and an economy of effort while at the same time producing outstanding financial and clinical results. I’ve spent decades studying and simplifying the art of efficient dentistry. Please let me show you the secrets.”

DR MARK HASSED

*The*  
**Relaxed  
Dentist**

TO SEE UPCOMING DATES  
AND TO REGISTER PLEASE VISIT:

[therelaxeddentist.com](http://therelaxeddentist.com)

STRESS FREE, PROFITABLE DENTISTRY



Come to this one-day seminar and learn the answers:

## Have you ever had any of these problems?

- Running late.
- Feeling under stress in the office.
- Having to deal with the same problems over and over.
- Taking far too long with simple procedures.
- Feeling burnt out.
- Not having enough hours in the day.
- Staying back after hours or through your lunch break to finish off work.
- Making preventable errors that upset patients.

ONE DAY  
SMALL GROUP  
INTENSE FOCUS  
LIFE CHANGING RESULTS!

If so, this seminar is ideal for you.

## Testimonials

“An excellent course, well worth the trip to Melbourne! A pleasure to meet you.”

**Dr Paul Stephens, NSW**

“Very good presentation, taken away a lot of ideas and looking forward to improving our practice and having two very happy dentists.”

**Elise Wellfare, NZ**

“Great for my team and me. Thanks Mark.”

**Dr Phillip Stacy, SA**

“Thanks again Mark for a jam packed session on efficiency. Your ideas have changed the way we do things for the better and I look forward to continually improving our practice even more. I finally understand and know how to implement systems. Thank you.”

**Dr Kathlyn Hanasy, QLD**

“Mark has a gift for making the complex simple. His systems will make any dentist more efficient.”

**Dr Brett Taylor, NSW**

“Great course.”

**Dr Mike Pandev, WA**

“Brilliant lecture. I got many good ideas that I can implement. Mark was extremely helpful and patient as a speaker.”

**Peter Ahmed, WA**

“Real advice for day to day productivity. No one else puts all of this valuable advice together quite like Mark.”

**Dr Gareth Lewell, VIC**

Visit: [therelaxeddentist.com/testimonials](http://therelaxeddentist.com/testimonials) for more testimonials.

Registration begins 8.30am. Seminar begins 9.00am.

To see upcoming dates and to register go to: [therelaxeddentist.com](http://therelaxeddentist.com)

Cancellation policy: More than one month notice - full refund, less \$100 administration fee. More than two weeks notice - 50% refund. Two weeks or less notice - no refund. Registration may be transferred to another attendee at any time.

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